

# Sales Internship



We are seeking sales interns that will report directly to the Director of Sales. The ideal candidate is someone who is outgoing and personable, as well as someone who has drive and ambition. This position will be responsible for generating revenue by developing market potential through forecasting, following leads, and closing sales.

## Responsibilities include but are not limited to:

- Maintain communication and assist with the needs of the company
- Closes sales by building a rapport with potential clients; explaining product details, capabilities, overcoming objections
- Assisting clients through the sales funnel and tracking all encounters
- Recommends new products or services to evaluate and identify client needs
- Accomplishes marketing and organization mission
- Strives toward meeting sales goals
- Manage daily office functions such as handling incoming phone calls, greeting visitors, providing logistical coordination for team events, etc.
- Conduct research and collect data for future blog posts and media campaigns
- Work as part of a team effort

## Requirements:

- Excellent communication skills, verbal and written
- Maintains self-motivation
- Excellent presentation skills
- Proficient in Google Suite: Google Sheets, Google Docs, etc.
- Sales Planning and Closing Skills
- Have familiarity with managing processes
- Strong ability to multitask
- Positive and enthusiastic attitude is a must

## Bonus Skill Sets: Not required for hire

- Bilingual
- Proficiency in Apple Products

## Some Fun Details Perks:

- Extensive on site training
- Competitive salaries
- Paid travel to select conferences
- Holiday themed surprise parties
- Unlimited growth opportunities

Send resumes to [hello@detailsflowers.com](mailto:hello@detailsflowers.com)